# Intervention: Countermarketing and the International Code of Marketing of Breast Milk Substitutes

Finding: Insufficient evidence to determine effectiveness

Potential partners to undertake the intervention:	
Nonprofits or local coalitions	⊠Businesses or labor organizations
Schools or universities	☐Media
	Local public health departments
State public health departments	□Policymakers
☐Hospitals, clinics or managed care organizations	Other:

## **Background:**

Countermarketing is specifically directed at commercial enterprises, such as makers or distributors of infant formula, that compete against breastfeeding, and at other factors that have a negative impact on breastfeeding. It seeks to limit these enterprises' use of competing imagery and their influences in the media and in health settings.

The World Health Organization (WHO) International Code of Marketing of Breast Milk Substitutes (International Code) is a comprehensive set of guidelines for those who work and interact with mothers and infants. The International Colde suggests standards for the appropriate marketing and distribution of commercial competitors to breast feeding (e.g., formula, artificial nipples, bottles).

### Findings from the systematic reviews:

The CDC Guide to Breastfeeding Interventions categorizes these interventions under "effectiveness not established." Practices that lack sufficient research to support effectiveness should not be confused with ineffective programs. Rather, they should be recognized as programs that have the potential to become evidence-based practices—if properly evaluated. Practitioners are encouraged to monitor the impact of these programs in their communities and report on their findings in order to build a base of knowledge sufficient to reach consensus.

Research indicates that distribution of infant formula manufacturer-produced educational materials on breastfeeding had a negative effect on the exclusivity and duration of breastfeeding.

#### **Limitations/Comments:**

The recommendations in this priority area are largely informed by the Centers for Disease Control and Prevention (CDC) Guide to Breastfeeding Interventions. Although the CDC report draws heavily on the reviews of the Cochrane Collaboration, a well-respected source of research in public health, its methodology for categorizing interventions is not outlined explicitly.

#### References:

Shealy KR, Li R, Benton-Davis S, Grummer-Strawn LM. The CDC Guide to Breastfeeding Interventions. Atlanta: U.S. Department of Health and Human Services, Centers for Disease Control and Prevention, 2005. Available online at: <a href="http://www.cdc.gov/breastfeeding/pdf/breastfeeding\_interventions.pdf">http://www.cdc.gov/breastfeeding/pdf/breastfeeding\_interventions.pdf</a>

**Evidence-Based Practices for Healthiest Wisconsin 2010** - Developed by the Bureau of Health Information and Policy, Division of Public Health, Department of Health and Family Services, in partnership with the University of Wisconsin Population Health Institute (October 2005). Available at: <a href="http://dhfs.wisconsin.gov/statehealthplan/practices/">http://dhfs.wisconsin.gov/statehealthplan/practices/</a>